



DATE: March 18, 2020

TO: Board of Education

FROM: Dr. Robert Leri, Superintendent Chief Learning Officer

SUBJECT: Award Bid and Approve Contract with AT&T to Provide and Ethernet Services under the ERATE program

PRESENTED BY: Todd Rivera, Executive Director of Business

ACTION REQUESTED

Award Bid and Approve Contract with AT&T to provide and install wireless access points and controllers and ancillary equipment under the ERATE program.

BACKGROUND INFORMATION

ERATE is a federally funded program that provides discounts to schools for telecommunications and telecommunications related services (including internet). The program operates through the Universal Service Administrative Company (USAC). Each year, TTUSD submits applications to USAC to receive discounts on telecommunications services such as internet/ethernet services (known as Category I services) and internal connections/equipment maintenance (Category II Services). The level of discount is determined by the percentage of free and reduced students at each school site. Our current level of discount is 70%. The funding is generally delivered through reimbursements or credits on our telecommunications bills. The District is required to bid all eligible telecommunications-related services/equipment if ERATE funding is requested. TTUSD advertised a Request for Proposal (RFP) to provide Ethernet Services at all sites. AT&T was the only bid received. AT&T provided us with a variety of ethernet services options and contracting terms. We selected a five-year contract term to receive additional savings. Based on current services levels, we anticipate our monthly ethernet service to cost approximately \$4,237 per month or \$50,844 per year. The district will be responsible for approximately 30% of the cost. The district has the option to upgrade service levels for additional costs.

RESOURCES REQUIRED: Approximately \$15,253 from General Fund for District portion

PREPARED BY: Todd Rivera

Attachment: AT&T Request for Proposal Submittal